



**AUTHORIZED  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

Microcomputers  
Application Software

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-34 – SOFTWARE MAINTENANCE

SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE

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Contract Number: GS-35F-0432S

Period Covered by Contract: 5/26/2011 – 5/25/2016

General Services Administration  
Federal Acquisition Service

Pricelist current through Modification Refresh #35, dated September 4, 2015.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).



## TABLE OF CONTENTS

Information for Ordering Offices .....	5
Special Notice to Agencies.....	5
Business Participation .....	5
1. Geographic Scope of Contract.....	5
2. Contractor's Ordering Address and Payment Information .....	5
3. Liability for Injury or Damage.....	6
4. Statistical Data for Government Ordering Office Completion of Standard Form 279.....	6
5. FOB Destination.....	6
6. Delivery Schedule.....	6
7. Discounts .....	7
8. Trade Agreements Act of 1979, as amended.....	7
9. Statement Concerning Availability of Export Packing .....	7
10. Small Requirements .....	7
11. Maximum Order .....	7
12. Use of Federal Supply Service Information Technology Schedule Contracts In Accordance with FAR 8.404 .....	8
13. Federal Information Technology/Telecommunication Requirements .....	8
14. Security Requirements.....	8
15. Contract Administration for Ordering Offices .....	9
16. GSA Advantage! .....	9
17. Purchase of Incidental, Non-Schedule Items.....	10
18. Contractor Commitments, Warranties and Representations .....	10
19. Overseas Activities.....	10
20. Blanket Purchase Agreements (BPAs) .....	11
21. Contractor Team Arrangements .....	11
22. Installation, Deinstallation, Reinstallation .....	11
23. Section 508 Compliance.....	11
24. Orders by Federal Government Contractors.....	11
25. Insurance-Work on a Government Installation (Jan 1997) (FAR 52.228-56 .....	11



26. Software Interoperability .....	12
27. Advance Payments .....	12

TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES  
(SIN132-33) AND MAINTENANCE (SIN 132-34) FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE

1. Inspection/Acceptance .....	13
2. Guarantee/Warranty .....	13
3. Technical Services .....	13
4. Software Maintenance .....	13
5. Utilization Limitations.....	14
6. Software Conversions .....	14
7. Descriptions and Equipment Compatibility.....	14

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES  
(SIN132-50) FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT AND SOFTWARE

1. Scope .....	16
2. Order .....	16
3. Time of Delivery .....	16
4. Cancellation and Rescheduling .....	16
5. Price For Training .....	16
6. Invoices and Payment.....	17
7. Format and Content of Training .....	17
8. “No Charge” Training.....	17

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS

Preamble .....	18
Commitment .....	18



Best Value Blanket Purchase Agreement Federal Supply Schedule .....	19
Blanket Purchase Agreement .....	20
Basic Guidelines for Using “Contractor Team Arrangements” .....	22
ATTACHMENT 1: Description and Pricing of Palisade Software and Training .....	23
Recommended system requirements for software.....	24
Current Pricelists .....	25

## INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

### **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page ([www.gsa.gov/fas](http://www.gsa.gov/fas)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- ☐ The Geographic Scope of Contract will be domestic and overseas delivery.
- ☐ The Geographic Scope of Contract will be overseas delivery only.
- ☒ The Geographic Scope of Contract will be domestic delivery only.

### **2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**607-277-8000 Phone**

**607-277-8001 FAX**

**3. LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule Contract

Block 16: Data Universal Numbering System (DUNS) Number: 184728731

Block 30: Type of Contractor: B. Other Small Business

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business – No

Block 37: Contractor's Taxpayer Identification Number (TIN): 54-1354984

Block 40: Veteran Owned Small Business (VOSB): No

4a. CAGE Code: OLPT6

4b. Contractor has registered with the Central Contractor Registration Database.

**5. FOB DESTINATION****6. DELIVERY SCHEDULE**

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER

DELIVERY TIME (Days ARO)

132-33

10 Days

132-34

10 Days

132-50

As agreed upon with ordering activity

*Expedited Delivery for SIN 132-33 – 3 Days*

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity -

**For Software Licenses**

GSA Volume Discounts		
2	3	5%
4	10	10%
11	20	15%
21	50	20%
51	100	30%
101	250	40%
251	10000	45%

**For Training Attendees**

GSA Training Discounts	
2 Attendees	5%
3-4	10%
5-6	20%
More than 6	30%

- c. Dollar Volume – *None*
- d. Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other: *None*

**8. TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING**

**10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:  
Special Item Number 132-33 - Perpetual Software Licenses  
Special Item Number 132-34 - Maintenance of Software as a Service
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$50,000:  
Special Item Number 132-50 - Training Courses

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS**

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):**

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

**14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)**

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.



- (e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

**17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

## **18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

## **19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

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Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## **21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each

contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## **22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

## **23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

[sales@palisade.com](mailto:sales@palisade.com)

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

## **24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

## **25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

## **26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

## **27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES  
(SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL  
ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION  
TECHNOLOGY SOFTWARE**

**1. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. GUARANTEE/WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract. When purchased from Palisade, Palisade Software may be returned for any reason within 30 days receipt for a full refund. Please contact us prior to any return for a return authorization number. Returns will not be accepted without a return authorization number. Palisade does not accept returns for documentation orders.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**3. TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 607-277-8000 for the purpose of providing user assistance and guidance in the implementation of the software.

The technical support number is available from M-F, 8:30am to 5pm.

**4. SOFTWARE MAINTENANCE**

a. Software maintenance as it is defined: (select software maintenance type) :

  X   1. Software Maintenance as a Product (SIN 132-34)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted

chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software custom development as a service.

Software Maintenance as a product is billed in yearly cycles, and is optional.

## **5. UTILIZATION LIMITATIONS - (SIN 132-33, AND SIN 132-34)**

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
  - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
  - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
  - (3) Except as is provided in paragraph 5.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
  - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
  - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

**6. SOFTWARE CONVERSIONS - (SIN 132-33)**

Partial monetary credit is given when converting from an older version of the software to a newer version. Maintenance provides upgrades at no charge when converting from an older version to a newer version. In the absence of active maintenance an upgrade can be purchased at a price reduced from the Buy New price per Contactor's GSA schedule for upgrade pricing. Moving software from one computer to another can be done without additional charge provided the same version is being installed on the new computer.

**7. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered. *See Attachment 1.*

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL  
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE  
(SPECIAL ITEM NUMBER 132-50)**

**1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

**3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

**4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

**5. PRICE FOR TRAINING**

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

See table in Attachment 1 of this document.



**6. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**7. FORMAT AND CONTENT OF TRAINING**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

**8. "NO CHARGE" TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

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**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

PREAMBLE

*Palisade, Inc.* provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Jameson Romeo-Hall, Phone: 607-277-8000, Fax: 607-277-8001; jromeo-hall@palisade.com.**

BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

\_\_\_\_\_  
Ordering Activity

\_\_\_\_\_  
Date

\_\_\_\_\_  
Contractor

\_\_\_\_\_  
Date

BPA NUMBER\_\_\_\_\_

**(CUSTOMER NAME)**  
**BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s)\_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);

- (e) Purchase Order Number;
  - (f) Date of Purchase;
  - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

\*\*\*\*\*

### BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

## **Attachment 1: Description and Pricing of Palisade Software and Training**

### **Palisade Corporation Mission**

Palisade Corporation is committed to developing the world's most robust, innovative, and comprehensive software and solutions for risk analysis and decision support.

### **Risk Analysis and Decision Support in Microsoft Excel**

Palisade Corporation is the maker of the market leading risk and decision analysis software @RISK and the DecisionTools® Suite. Virtually all Palisade software adds in to Microsoft Excel, ensuring flexibility, ease-of-use, and broad appeal across a wide range of industry sectors. Its flagship product, @RISK, debuted in 1987 and performs risk analysis using Monte Carlo simulation. With an estimated 150,000 users, Palisade software can be found in more than 100 countries and has been translated into multiple languages.

### **Customer-Focused Technology for Every Sector**

Palisade users directly influence software features, interface, and capabilities. Because enterprise decisions can be complex and involve massive amounts of data, @RISK and the DecisionTools Suite are designed for maximum computation speed and capacity—without sacrificing ease of use.

Used by professionals across a surprising range of disciplines, Palisade tools can be used to analyze any decision, course of action, or project. @RISK and the DecisionTools Suite have been widely adopted in finance and investment, energy, defense, insurance, and other industries.

### **Licensing Options**

Palisade offers a range of software licensing options designed to help businesses and organizations meet their risk and decision analysis needs in the most efficient manner possible. Most Palisade software uses industry-standard FLEXnet licensing technology for maximum ease of deployment and flexibility.

### **Training and Consulting**

Palisade offers comprehensive training and consulting services to teach professionals in all fields how to apply not just the software but the principles of quantitative decision making to real world problems. The company offers custom onsite training as well as a global schedule of public regional seminars and web-based training. Palisade Consulting helps organizations define decision issues and develop custom analytical models and programming solutions.

**Palisade has the following recommended system requirements for software:**

- Operating System RAM – 4 GB or more
- Hard Disk Space - 500 MB (minimum) free space available
- Screen Resolution - 1024 x 768 or higher

**Palisade offers these compatability charts for software versions and operating systems:**

**Windows Versions:**

Palisade version:	7.0	6.3 6.2 6.1 6.0	5.7	5.5 5.0	@RISK for Project 4.1.4r3 4.1.4r2 4.1.4	RDK/BDK/ EDK/RODK 4.1.2
Windows 10	✓	✓				
Windows 8.1	✓	✓				✓
Windows 8	✓	✓	✓		✓	✓
Windows 7	✓	✓	✓	✓	✓	✓
Windows Vista	✓	✓	✓	✓	✓	✓
Windows XP	✓	✓	✓	✓	✓	✓
Windows RT	(not supported)					



**Microsoft Office Versions:**

Palisade products with these version numbers require Microsoft Office for Windows to be installed on the same computer. Mac users, please see [@RISK on the Apple Mac](#). Lotus, OpenOffice, LibreOffice, and StarOffice products are not supported.

Palisade version:	7.0	6.3 6.2 6.1	6.0	5.7	5.5.1	5.5.0 5.0	4.5.7 1.0.9	4.1.4r3	4.1.4r2	4.1.4
Excel 2016 preview, build 16.0.4229.1002 or later	✓									
Excel 2013 32- or 64-bit	✓	✓								
Excel 2010 64-bit	✓	✓	✓	✓						
Excel 2010 32-bit	✓	✓	✓	✓	✓					
Excel 2007	✓	✓	✓	✓	✓	✓	✓			
Excel 2003		✓	✓	✓	✓	✓	✓			
Excel 2002/XP				✓	✓	✓	✓			
Excel 2000				✓	✓	✓	✓			
Project 2016 preview, build 16.0.4229.1002 or later	✓									
Project 2013 32- or 64-bit	✓	✓								
Project 2010 64-bit	✓	✓								
Project 2010 32-bit	✓	✓	✓					✓		
Project 2007	✓	✓	✓					✓	✓	
Project 2003		✓	✓					✓	✓	✓
Project 2002/XP									✓	✓
Project 2000									✓	✓

**Palisade software is supported in these Windows environments hosted on the Mac:**

- Windows XP through Windows 8.1 running using BootCamp.
- Windows XP through Windows 8.1 emulation using Parallels, VirtualBox, or VMWare. (Parallels users, launch Microsoft Excel for Windows in Parallels before launching @RISK or any of the DecisionTools.

**CURRENT PRICELISTS**

<b>GS-35F-0432S 132-33 Software</b>				
<b>Product Description</b>	<b>Commercial Software License Product Number</b>	<b>GSA Single Copy Price</b>	<b>Concurrent Network License Product Number</b>	<b>GSA Per User Concurrent Network Price</b>
@RISK Standard for Excel 7.x	1000-S-1000-N	\$1,122.05	1000-S-1100-N	\$3,927.18
@RISK Professional for Excel 7.x	1000-P-1000-N	\$1,468.63	1000-P-1100-N	\$5,140.21
@RISK Industrial for Excel 7.x	1000-I-1000-N	\$1,988.50	1000-I-1100-N	\$6,959.75
DecisionTools Suite Professional 7.x	1100-P-1000-N	\$2,248.44	1100-P-1100-N	\$7,869.54
DecisionTools Suite Industrial 7.x	1100-I-1000-N	\$2,941.60	1100-I-1100-N	\$10,295.60
Evolver Professional 7.x	1500-P-1000-N	\$736.48	1500-P-1100-N	\$2,577.68
Evolver Industrial 7.x	1500-I-1000-N	\$1,035.41	1500-I-1100-N	\$3,623.94
PrecisionTree Professional 7.x	1200-P-1000-N	\$862.12	1200-P-1100-N	\$3,017.42
PrecisionTree Industrial 7.x	1200-I-1000-N	\$1,122.05	1200-I-1100-N	\$3,927.18
StatTools Professional 7.x	1300-P-1000-N	\$303.26	1300-P-1100-N	\$1,061.41
StatTools Industrial 7.x	1300-I-1000-N	\$515.54	1300-I-1100-N	\$1,804.39
NeuralTools Professional 7.x	1400-P-1000-N	\$428.89	1400-P-1100-N	\$1,501.12
NeuralTools Industrial 7.x	1400-I-1000-N	\$688.83	1400-I-1100-N	\$2,410.91
BigPicture	2100-O-1000-N	\$259.07	2100-O-1100-N	\$906.75

GS-35F-0432S 132-34 Software Maintenance				
Product Description	Product Number	GSA Maintenance Renewal	Concurrent Network Maintenance Product Number	GSA Concurrent Network Maintenance (per user)
@RISK Standard for Excel 7.x	1000-S-1050-R	\$224.41	1000-S-1150-R	\$785.44
@RISK Professional for Excel 7.x	1000-P-1050-R	\$293.73	1000-P-1150-R	\$1,028.04
@RISK Industrial for Excel 7.x	1000-I-1050-R	\$397.70	1000-I-1150-R	\$1,391.95
DecisionTools Suite Professional 7.x	1100-P-1050-R	\$449.69	1100-P-1150-R	\$1,573.91
DecisionTools Suite Industrial 7.x	1100-I-1050-R	\$588.32	1100-I-1150-R	\$2,059.12
Evolver Professional 7.x	1500-P-1050-R	\$147.30	1500-P-1150-R	\$515.54
Evolver Industrial 7.x	1500-I-1050-R	\$207.08	1500-I-1150-R	\$724.79
PrecisionTree Professional 7.x	1200-P-1050-R	\$172.42	1200-P-1150-R	\$603.48
PrecisionTree Industrial 7.x	1200-I-1050-R	\$224.41	1200-I-1150-R	\$785.44
StatTools Professional 7.x	1300-P-1050-R	\$60.65	1300-P-1150-R	\$212.28
StatTools Industrial 7.x	1300-I-1050-R	\$103.11	1300-I-1150-R	\$360.88
NeuralTools Professional 7.x	1400-P-1050-R	\$85.78	1400-P-1150-R	\$300.22
NeuralTools Industrial 7.x	1400-I-1050-R	\$137.77	1400-I-1150-R	\$482.18
BigPicture	2100-O-1050-R	\$51.81	2100-O-1150-R	\$181.35

GS-35F-0432S 132-33 Software Upgrades		
Product Description	Commercial Software License Product Number	Percent off GSA Single Copy Price
@RISK Standard for Excel 7.x upgrade from version 6.x	1000-S-1001-N	40%
@RISK Professional for Excel 7.x upgrade from version 6.x	1000-P-1001-N	40%
@RISK Industrial for Excel 7.x upgrade from version 6.x	1000-I-1001-N	40%
DecisionTools Suite Professional 7.x upgrade from version 6.x	1100-P-1001-N	40%
DecisionTools Suite Industrial 7.x upgrade from version 6.x	1100-I-1001-N	40%
Evolver Professional 7.x upgrade from version 6.x	1500-P-1001-N	40%
Evolver Industrial 7.x upgrade from version 6.x	1500-I-1001-N	40%
PrecisionTree Professional 7.x upgrade from version 6.x	1200-P-1001-N	40%
PrecisionTree Industrial 7.x upgrade from version 6.x	1200-I-1001-N	40%
StatTools Professional 7.x upgrade from version 6.x	1300-P-1001-N	40%
StatTools Industrial 7.x upgrade from version 6.x	1300-I-1001-N	40%
NeuralTools Professional 7.x upgrade from version 6.x	1400-P-1001-N	40%
NeuralTools Industrial 7.x upgrade from version 6.x	1400-I-1001-N	40%
@RISK Standard for Excel 7.x upgrade from version 5.x	1000-S-1001-N	25%
@RISK Professional for Excel 7.x upgrade from version 5.x	1000-P-1001-N	25%
@RISK Industrial for Excel 7.x upgrade from version 5.x	1000-I-1001-N	25%
DecisionTools Suite Professional 7.x upgrade from version 5.x	1100-P-1001-N	25%
DecisionTools Suite Industrial 7.x upgrade from version 5.x	1100-I-1001-N	25%
Evolver Professional 7.x upgrade from version 5.x	1500-P-1001-N	25%
Evolver Industrial 7.x upgrade from version 5.x	1500-I-1001-N	25%
PrecisionTree Professional 7.x upgrade from version 5.x	1200-P-1001-N	25%
PrecisionTree Industrial 7.x upgrade from version 5.x	1200-I-1001-N	25%
StatTools Professional 7.x upgrade from version 5.x	1300-P-1001-N	25%
StatTools Industrial 7.x upgrade from version 5.x	1300-I-1001-N	25%
NeuralTools Professional 7.x upgrade from version 5.x	1400-P-1001-N	25%
NeuralTools Industrial 7.x upgrade from version 5.x	1400-I-1001-N	25%

(Also applies to Upgrades of Concurrent Network licenses, part numbers ending in **1101**)

GS-35F-0432S 132-50 Software Training		
Product Number	Training Service Description	GSA Single Unit Cost
4000-0-1800-N3	Regional Seminar -3-Day Decision-Making & Quantitative Risk Analysis using the DecisionTools Suite	\$1,728.57
4000-0-1800-N2	Regional Seminar - 2-Day Decision-Making and Quantitative Risk Analysis using @RISK	\$1,295.34
4000-0-1800-N1	Regional Seminar - 1-Day Intensive @RISK Training	\$1,295.34
4000-0-1801-NP1	Live Web Training - Decision-Making & Quantitative Risk Analysis using the DecisionTools Suite - Part I	\$515.54
4000-0-1801-NP2	Live Web Training - Decision-Making & Quantitative Risk Analysis using the DecisionTools Suite - Part II	\$515.54
4000-0-1801-NPR	Live Web Training - Project Risk Assessment Using @RISK	\$515.54
4000-0-1803-N	Training Conference	\$255.60